

PERSONAL INFORMATION

Grigor Dimitrov Sariiski



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Date of birth 7.XI.1969 | Nationality Bulgarian

WORK EXPERIENCE

since 2012

Associate Professor

INSTITUTE FOR ECONOMIC RESEARCH OF BAS

- Conducting research;
- Teaching;
- Membership in the editorial board of "Economic Thought"
- Preparation of reviews and opinions
- Carrying out experiments, analysis and presentation of results;
- Participation in the development of plans and methodological programs for conducting research.

Sector: Research

since 2011

Chief Economist

TOKUDA BANK

- Analysis of the economic and market condition and prospects;
- Preparation and reporting of the implementation of the financial and business plan of the bank;
- Evaluation of the results of the activity of the units in its regional structure;
- Participation in the activities of the specialized units of the management bodies (credit committee, advisory board, risk management committee, ALCO, etc.)
- Preparation of recovery plans and stress tests;
- Strategic and operational planning;

Sector: Banks

2010 - 2011

Chief Assistant

INSTITUTE FOR ECONOMIC RESEARCH OF BAS

- Conducting research;
- Carrying out experiments and analysis of the results;
- Participation in the development of plans and programs for conducting research.

Sector: Research

2007 - 2010

Research Associate

ECONOMIC INSTITUTE OF BAS

- Conducting research;
- Carrying out experiments and analysis of the results;
- Participation in the development of research plans and programs.

Sector: Research

- 2003 - 2006 **Economist**
ECONOMIC INSTITUTE OF BAS
- Analysis of statistical data on projects from the research agenda of the institute;
 - Assessment of the reliability and quality of information;
 - Preparation of reports and presentations;
- Sector:** Research
- 1999 - 2002 **Director**
IMOTI-PRESS Ltd.
- Strategic and operational management of the enterprise;
 - Recruitment;
 - Planning and conducting the editorial policy of the publishing house;
 - Analysis of the results of the enterprise.
- Sector:** Publishing
- 1998 **Financier**
INTERTIME CONTINENTAL
- Control over the reporting of the company's divisions;
 - Evaluation of investment projects;
 - Analysis of the results of the economic activity.
- Sector:** Construction and entrepreneurship
- 1994 - 1997 **Organizer**
TORNADO Ltd.
- Participation in the operational management of the distribution network;
 - Reporting and analysis of the results of the activity;
 - Statistical analysis and determination of rates.
- Sector:** Gambling
- 1991 - 1994 **Organizer**
SPORTART Ltd.
- Participation in the op. management of the distribution network;
 - Reporting and analysis of the results of the main activity;
 - Development of software for analysis and reporting.
- Sector:** Gambling

SCIENTIFIC INTERESTS

- Economic growth and economic development;
- International comparative analyzes;
- EU and effects of integration of the member states;
- Convergent processes in the EU;
- Monetary and fiscal policy - economic effects.

EDUCATION AND TRAINING

- 2007 **Educational and scientific degree "Doctor"**
Institute of Economics of BAS
Specialty "Finance, Money Circulation, Credit and Insurance" (code 05.02.05)
- 1996 **Educational qualification degree "Master"**
University of National and World Economy
Specialty "Finance"

SKILLS AND COMPETENCES

Mother tongue Bulgarian

Other languages

	READING	SPEAKING	WRITING
English	C1 / 2	C1 / 2	C1 / 2
Russian	C1 / 2	B2	B2

Communication skills and competences

Acquired and trained in various activities related to lecturing as a part-time lecturer, presentations of results from research, interviews and comments on specialized topics.

Organizational skills and management experience

Acquired and trained while running functions related to the staff selection, planning, organization and monitoring of the activity and evaluation of its effectiveness, including in the capacity of executive director in 'Imoti Press' publishing house, as a division manager in 'Sportart' and 'Tornado', etc.

Technical and computer skills

Statistical analysis with specialized software (mainly SPSS); Web design; database management; development of scripts for automation of computational procedures; Document processing with MS office and Apache OpenOffice.

Other skills

Reviewing scientific publications; collection, processing and analysis of data in connection with conducting surveys; assessment of reliability and quality of the collected information; preparation of reports and presentations.

Selected projects

- (2020-2022) "The Eurozone and Economic Perspectives for Bulgaria", a collective project of the research program of the ERI of BAS
- (2019-2020) Strategic assessment of the regional demography of the labor force in Bulgaria by sectors within the project "Joint actions of the social partners" for adaptation of the working environment to the specific age needs of different generations, in order to promote longer working life and ability to work "
- (2018-2019) "Post-crisis development of financial intermediation in the European Union and the Bulgarian banking and capital market ", collective project from the research program of ERI of BAS
- (2012-2019) Periodic reports "Economic development and policy in Bulgaria: assessments and expectations", collective project from the research program of ERI of BAS
- (2016) *Applied research on the state, dynamics and prospects of credit activity in Bulgaria*
Coordinator: ERI of BAS, Assignor: Bulgarian Development Bank
- (2014 -2015) "Competitiveness of the Bulgarian industry - comparative analysis with the EU countries", a collective project of the research program of the ERI of BAS;
- (2012) *Applied study on the optimality of the effective tax burden in the context of fiscal consolidation*
Coordinator: Institute for Economic Policy, Source of funding: Ministry of Finance, Economic and Financial Policy Directorate;
- (2011) "Opportunities for recovery, economic growth, employment and catching-up development of the Republic of Bulgaria", Coordinator: Bulgarian Institute for Foreign Trade, Source of funding: The Association of Bulgarian Employers' Organizations;

- (2011) "Assessment of the achievement of the strategic and specific objectives of the op. Program "Human Resources Development" for the period 2007 - 2010.", Coordinator: Consortium "Corporate and Public Management Consulting Group and Partners", Latvia, Source of funding: MLSP and European Social Fund;
- (2011) "Competitiveness of the Bulgarian industry - benchmarking with countries in the EU," a collective project of the research program of ERI, BAS
- (2011) "Indebtedness of the social security system in CEE" Coordinator: Economic Policy Institute,
- (2009 - 2011) "Approval of standards for good corporate governance in the Bulgarian industry", Source of funding: Scientific Research Fund
- (2009 - 2011) Analysis of the financial condition of households, construction of relevant profiles based on a survey and empirical analysis within of the project "Competitiveness of the Bulgarian economy" Coordinator: Institute for Economic Policy
- (2007 - 2009) "Challenges to corporate governance in Bulgaria after January 1, 2007", a collective project of the research program of the ERI of BAS;
- (2007 - 2008) "Impact of the global financial crisis on bank lending in Bulgaria", project from the research program of the ERI of BAS
- (2006 - 2007) Project under contract with DSK Bank "Analysis, forecast, assessment and risk management in development on the real estate market in Bulgaria", Coordinator: SFB Capital Market;
- (2006 - 2008) "Changing frontiers: Changes in the geography of production of labor-intensive industries", project under the Sixth EU Framework Program with coordinator: RDPRU
- (2006 - 2007) Evaluation and analysis of the results of the SAPARD program, Coordinator: BB&T (Bulgarian Business and Trade Ltd.)
- (2005 - 2007) "Aging, Health Status and Determinants of Health Expenditure", Coordinator: The European Network of Economic Policy Research Institutes (ENEPRI), a project under the Sixth Framework Program of EU;
- (2002 - 2005) "Impact of European Integration and Enlargement on Regional Structural Change and Cohesion", EU Fifth Framework Program project coordinated by the Center for European Integration Studies at the University of Bonn, Germany.

Selected publications

- 1) Rositsa Rangelova, Grigor Sariiski (2020), "Export structure and comparative advantages of the Bulgarian economy", - In: *Proceedings of the International Scientific Conference "Economic Development and Policies: Realities and Perspectives"*, dedicated to the 70th anniversary of the Institute for Economic Research at the Bulgarian Academy of Sciences, November 21-22, 2019, ISBN 978-619-245-039-7, pp. 222-232
- 2) Sariiski, Grigor, 2019, "Prospects of the utilisation of information technology in the financial sector" in **Yearbook of the Higher School of Telecommunications and Posts, Sofia**;
- 3) Sariiski, G. and R. Rangelova (2018), *The wrong way traveled - how the similar initial conditions led to dissimilar economic development of Bulgaria and Romania. In: Bulgaria and Romania - Country Members of the EU, Part of the Global Economy. International Scientific Conference Proceedings. ERI-BAS, Sofia*

- 4) Sariiski, Grigor, 2018, "Banking Sector - Status and Expectations" in the Annual Report "**Economic Development and Policy in Bulgaria: Assessments and Expectations**. Focus Topic: Ten Years Since the Beginning of the Global Financial and Economic Crisis - Lessons Learned and necessary reforms ", Sofia, GorexPress, pp. 72-80., ISSN 1314-8893;
- 5) Sariiski, Grigor, 2018, "Trends in the use of information technology in the financial sector " in the Yearbook **of the Higher School of Telecommunications and Posts**, Sofia;
- 6) Sariiski, G. and R. Rangelova (2017). Bulgaria and Romania in the EU: Economic Progress in Comparative Perspective. In: **Bulgaria and Romania - Country Members of the EU, Part of the Global Economy**. International Scientific Conference Proceedings. ERI-BAS, Sofia, pp.19-30. ISBN 978-854-9313-06-6
- 7) Totev S., G. Sariiski and I. Stoycheva (2016). "Comparative assessment of the competitiveness of the Bulgarian economy." **Economic Thought Magazine**, issue 4/2016. ISSN 0013-2993, pp. 3-21
- 8) Rangelova R. and G. Sariiski (2016). Neoliberalism in the transition to a market economy in Bulgaria. In: "**The Critique of Neoclassical Economics in the Light of the Global Financial and Economic Crisis of 2008-2009**". Proceedings of the National Scientific Round Table, June 24, 2016. Science and Economics Publishing House, University of Economics, Varna, p. 145-156
- 9) Rangelova R. and G. Sariiski (2015). "Negative impacts of the neoliberal policies on the financial sector in Bulgaria", **Contemporary Economics. Journal of the University of Finance and Management in Warsaw**. Vol. 9, Issue 1, pp. 61-76. ISSN: 2084-0845
- 10) Sariiski, G. and R. Rangelova, "The role of lending for economic growth in Bulgaria until the beginning of the crisis and beyond" - in a **collection of papers presented at the International Conference "Economic Growth: Incentives and Constraints"**, organized from the Institute for Economic Research at BAS, Sofia, October 6-7, 2014.
- 11) Sariiski, Grigor, 2014, "Banking Sector - Status and Expectations" in the annual report "**Economic Development and Policies in Bulgaria: Assessments and Expectations**", Sofia, GorexPress, pp. 60-69, ISBN 978-954-616-244-1
- 12) Rangelova, R. and G. Sariiski, 2013. Impact of Aging Population on Labor Productivity: Empirical Evidence from Bulgaria. In: "**Aging in Bulgaria**". Scientific editor: Prof. Penka Naydenova, Compiled by Assoc. Prof. Genoveva Mihova. Bulgarian Academy of Sciences, Prof. Marin Drinov Academic Publishing House, Sofia, pp. 124-139.
- 13) Sariiski, Grigor "Crisis and the Eurozone. Where is the way out" in **Proceedings of the Hungarian-Bulgarian Bilateral Workshop "Crisis after Crisis. Domestic and international responses "**
- 14) Totev, S. and G. Sariiski, "Competitiveness of the Bulgarian economy - main conclusions for the economic development and policy of Bulgaria and expectations for future development" in the **annual report "Economic development and policy in Bulgaria: assessments and expectations "**, Sofia, 2012, GorexPress, pp. 103-131, ISBN 978-954-616-222-9
- 15) Sariiski, Grigor "The global crisis - origin and impact on the Bulgarian banking system", **monograph**, 2011, ISBN 978-954-9359-46-6
- 16) Vidolova M. and G. Sariiski, Chapter IV in "Analysis, forecast, assessment and risk management in the development of the real estate market in Bulgaria", **monograph C**, 2011, ed. Infinity creative, ISBN 978-954-2944-03-4
- 17) Sariiski, Grigor "Problems of the indebtedness of Bulgarian households", in "**Competitiveness of the Bulgarian economy - services as an engine of growth**", DEMA print, 2011, pp. 51-63, ISBN: 978-954-9359-44-2
- 18) Sariiski, Grigor "The Hidden Debt of the Bulgarian Healthcare - an Inevitable Future", in "**The hidden debt in the social security system in Germany, Poland and Hungary** ", DEMA print, 2011, pp. 122-145, ISBN: 978-954-9359-47-3
- 19) Vidolova M. and G. Sariiski, "The risk in the banking sphere - characteristics, elements, supervisory regulations", Svishtov, 2011, in a collection of reports from the international jubilee scientific conference "**Economy and governance in the XXI century - solutions for stability and growth "**, pp. 348-358

- 20) Totev, S. and G. Sariiski, "Facing the crisis - bitter pills for the transforming Bulgarian economy" **LSE Research on South East Europe**, The London School of Economics and Political Science., London, p. 65-70
- 21) Rangelova, R. and G. Sariiski, "Aging population and labor productivity in Bulgaria" **South-East Europe Review for Labor and Social Affairs**. SEER Quarterly of the Hans Boeckler Foundation, 2011, V12, No 4, pp. 33-56, ISSN: 1435-2869
- 22) Totev, S. and G. Sariiski, "Industrial Delocalization in an Integrating Europe", **Eastern European Economics**, v.48 (1) ME Sharpe Inc., NY, 2010, pp.43- 63
- 23) Sariiski, Grigor "Influence of the global financial crisis on the banking sector in Bulgaria", in **Impact and Management of the Global Crisis: selected Policy Lessons**, Institute for World Economics of HAS, Budapest, 2010 pp.106-112
- 24) Sariiski, Grigor "The World Crisis - Peculiarities of the Impact on the Bulgarian Economy", Proceedings of a Scientific-Practical Conference on "The **Economy and Social Policy of Bulgaria in the Contemporary Global Crisis**", 2010, pp. 211-218 ISBN: 978-954- 616-210-6
- 25) Sariiski, Grigor "TheWorld Crisis and the Banking Sector in Bulgaria"Magazine **Economics**, 2010, N1, pp. 44-50
- 26) Totev, S. and G. Sariiski, "Delocalization Process and Changes of Competitive Advantages - A Survey of Enterprises", **Economic Studies**, 1/2009, p. 46-57
- 27) Totev, S. and G. Sariiski, "The Spatial Distribution of Labor Intensive Industries in the EU", **Regional and Sectoral Economic Studies**, v.8 (1) 2008 p. 5-28
- 28) Rangelova R., G. Sariiski. (2008). International comparison of healthcare costs - where is Bulgaria? **Economics**, 53-58
- 29) Rangelova, R. and G. Sariiski, "Development of Long-term Scenarios for Health Care Expenditure in Bulgaria", **Economic Studies**, 2/2007 p. 27-57
- 30) Totev, S. and G. Sariiski, "Relocation of Industrial Activity - Concentration, Specialization and Changes of Manufacture Structure in EU Countries", **Economic Studies**, 1/2009, p.35-45
- 31) Sariiski, Grigor "Status and trends in the development of the banking sector in Bulgaria after the accession to the EU", published in a collection of reports from the anniversary scientific and technical conference on"**Bulgaria in the European Union: first results**", 2008, pp. 129-136
- 32) Rangelova, R. and G. Sariiski,Development of Long-term Scenarios for Health Care Expenditure in Bulgaria ", **Economic Thought**, 7/2007, p. 47-66
- 33) Totev, S. and G. Sariiski, "The Delocalization of Labor Intensive Industries - Spatial Distribution in the EU" in: PL 001695 MOVE The Moving Frontier: The Changing Geography of Production in **Labor Intensive Industry Final Report** 2007, p. 272-302
- 34) Rangelova, R. and G. Sariiski, "Health Expenditure Scenarios in the New Member States: Country Report on Bulgaria" (December 19, 2007) ENEPRI Research Report No. 44. ISBN 978-92-9079-761- 6
- 35) Totev, S. and G. Sariiski, "Delocalization, Specialization and Spatial Competitiveness of EU Footwear Industry" in: PL 001695 MOVE The Moving Frontier: The Changing Geography of Production in **Labor Intensive Industries Final Report** 2007, p. 459-472
- 36) Totev, S. and G. Sariiski, "Specialization of the regions in Bulgaria by branches of the processing industry", *Journal of Economic Thought*, 6/2005 pp. 42-59