

Europass Curriculum Vitae



PERSONAL INFORMATION

First name(s) / Surname(s) **Yana Tsvetanova Kirilova**
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Nationality **Bulgarian**

WORK EXPERIENCE

Dates	12/2008 – present
Occupation or position held	Associate Professor (since 11/2023) Chief Assistant Professor (2008-2023)
Name and address of employer	Economic Research Institute (ERI), Bulgarian Academy of Sciences (BAS), 3 Aksakov St., 1000 Sofia
Type of business or sector	Academic
Main activities and responsibilities	Scientific research and expert activities in the following areas: regional economics; local government; public finance and budgets; public expenditure financing including: investments; municipal creditworthiness; debt financing of municipal investments (municipal credit, municipal bond issues, financial instruments, public-private partnerships, etc.); business planning and financial modelling of public investment projects; assessment methods for public investment projects (cost-effectiveness analysis; cost-benefit analysis; multi-criteria analysis; sensitivity and risk analysis); financial aspects of environmental management (water, waste, air, etc.). Participation in the following projects: <ol style="list-style-type: none">1. Delegated budgets in schools – nature, powers, financial resources (current project within the ERI-BAS Research Programme)2. Financial instruments for implementation of the municipal investment projects (a project within the ERI-BAS Research Programme, completed in 2022)3. Efficient scope of the municipal public services (a project within the ERI-BAS Research Programme, completed in 2020)4. Elaboration of a National Energy Strategy (ERI-BAS project funded by the Bulgarian Energy Holding EAD, 01/2017-03/2018)5. Financial capacity of the potential beneficiaries for co-financing of water and wastewater projects under Priority axis 1 of the Operational Programme Environment 2014-2020 (a project within the ERI-BAS Research Programme, completed in 2017)6. Mechanisms for water social assistance for the use of water and wastewater services (a project within the ERI-BAS Research Programme, completed in 2014)

	<p>7. Territorial disparities in the social-economic development of Bulgaria (a project within the ERI-BAS Research Programme, completed in 2014)</p> <p>8. Monitoring of socio-economic and environmental disparities among the municipalities in Bulgaria for the period 2003-2005 (a project within the ERI-BAS Research Programme, completed in 2007).</p>
Dates	1996 – present
Occupation or position held	Senior Expert, Team/Project Leader
Name and address of employer	Club “Economika 2000”, 98 Iskar Street, Sofia 1527
Type of business or sector	Non-governmental
Main activities and responsibilities	Elaboration of project proposals and implementation of consultancy projects in the area of social-economic analysis, social assessments, sociological surveys, demographic, economic and financial projections, strategic planning, training, policy monitoring and evaluation
Dates	1997 – present
Occupation or position held	Member of the Executive Board
Name and address of employer	Sofia Consulting Group, 98 Iskar Street, Sofia 1527
Type of business or sector	Private
Main activities and responsibilities	Consultancy activity in the area of financing and development of public policies and services, technical assistance for large infrastructure projects, cost-benefit analysis, economic analysis of the water use and cost recovery mechanisms, municipal waste management and waste tariffs, financial modelling, training, etc.
Dates	2019-2020
Occupation or position held	Short-term consultant
Main activities and responsibilities	Project „Technical assistance for improving the operation of the waste management services and establishment of effective waste tariff in Sofia Municipality “
Name and address of employer	European Investment Advisory Hub/European Investment Bank/Sofia Municipality, Bulgaria
Type of business or sector	Public
Dates	2012-2020
Occupation or position held	Key financial expert
Main activities and responsibilities	Implementation of JESSICA financial instrument – Fund for Sustainable Urban Development - Sofia
Name and address of employer	FLAG Fund, 1 Shesti septemvri Str., Sofia 1000, Bulgaria
Type of business or sector	Public
Dates	1998-2007
Occupation or position held	Short-term consultant
Main activities and responsibilities	Development of analytical reports related to fiscal decentralization, local budgets, municipal creditworthiness, etc.
Name and address of employer	Local Government Initiative Program of USAID in Bulgaria
Type of business or sector	Public

Dates	2002-2006
Occupation or position held	Short-term consultant
Main activities and responsibilities	Participation in the following projects: Project „Size of Local Government in Central and Eastern Europe” – comparative study of 4 countries Project „Capital Transfers for the Municipalities” – comparative study of 5 countries
Name and address of employer	Open Society Institute, Budapest, Hungary
Type of business or sector	Non-governmental
Education and training	
Dates	1999-2002
Title of qualification awarded	Ph.D. Economics – Public finance, local government finance
Principal subjects/occupational skills covered	Ph.D. Thesis – Municipal Investments in Bulgaria and sources of financing
Name and type of organisation providing education and training	Institute of Economic Research, Bulgarian Academy of Sciences, Regional Economics Department, 3 Aksakov Str., Sofia 1000
Dates	2002
Title of qualification awarded	Certificate from a short-term specialization
Principal subjects/occupational skills covered	Intergovernmental fiscal relations and local financial management
Name and type of organisation providing education and training	Central European University, Budapest, Hungary
Dates	1993 - 1998
Title of qualification awarded	M.Sc.
Principal subjects/occupational skills covered	International Economics
Name and type of organisation providing education and training	University of National and World Economy, Osmi dekemvri Str., Studentski grad, Sofia, Bulgaria
Dates	1988 - 1993
Title of qualification awarded	Secondary education
Principal subjects/occupational skills covered	English language profile
Name and type of organisation providing education and training	English language school - Pleven, Bulgaria
Personal skills and competences	
Mother tongue(s)	Bulgarian
Other language(s)	ENGLISH
• Reading	EXCELLENT
• Writing	EXCELLENT
• Speaking	EXCELLENT

- Reading
- Writing
- Speaking

RUSSIAN

GOOD

GOOD

GOOD

Social skills and competences

Excellent skills for working in both national and international teams
Excellent communication skills gained while working on various projects, incl. trainings, public discussions, work with stakeholders

Organizational skills and competences

Over 20 years of experience in preparing project proposals, working in national and international teams, managing project budget and human resources, risk management, coordination of work with institutional contractors, excellent analytical skills

Technical skills and competencies

Excellent skills for working with office equipment and software (MS Office, SPSS, databases)

Driving licence

No

ANNEXES

**ANNEX 1: Publications
(selected)**

1. Kirilova, Y., Velkova, D., Challenges in setting municipal waste fee tariff in Bulgarian Municipalities. Economic Studies, 32, 5, Economic Research Institute at BAS, 2023, ISSN: 0205-3292, 160-178.
2. Kirilova, Y., Velkova, D., The discount rate in the assessment of EU-funded investment projects. Economic Studies, 32, 4, Economic Research Institute at BAS, 2023, ISSN: 0205-3292, 135-148.
3. Kirilova, Y., Velkova, D., Financial capacity of the potential beneficiaries for co-financing of water and wastewater projects under Priority axis 1 of the Operational Programme Environment 2014-2020. Club "Economika 2000", 2023, 229
4. Kirilova, Y., Velkova, D., Financial instruments for implementation of the municipal investment projects. Club "Economika 2000", 2023, ISBN: 978-619-91769-9-3, 238
5. Kirilova, Y., Velkova, D., EU financial instruments to support local development. Economic Development and Policies: Realities and Prospects. Challenges and risks in the context of overlapping crises. National scientific conference with international participation, November 21-22, 2022, Sofia, BAS Publishing House "Prof. Marin Drinov", 2023, ISBN: 978-619-245-327-5, 467-474
6. Keremidchiev, S., Velkova, D. Kirilova, Y. The reform of the judicial system through the prism of external sources. Reform of the judicial system in Bulgaria. Strategy, implementation, results, assessments, perspectives, Club "Economika 2000", 2022, ISBN: 978-619-91769-3-1, 153-177
7. Keremidchiev, S., Kirilova, Y., Velkova, D. Financial aspects of NPP construction: Implications for NPP Belene. Economic Research, 27, 6, III of the BAS, 2018, ISSN: 02053292, 121-129.
8. Velkova, D., Kirilova, Y, Burdarska, G. Challenges to the financing of the water and sanitation sector under the Operational Programme "Environment 2014-2020". Journal of the Bulgarian Academy of Sciences, 2, 2017, ISSN:0007-3989

9. Keremidchiev, S., Shopov, G., Velkova, D., Kirilova, Y. Provision of information for the mapping of ecosystem services related to water abstraction and its use for various purposes. Ecosystem services in Bulgaria. First Small Steps to the Great Leap to Preserve Humanity, 2017, ISBN:978-954-90138-4-9
10. Kirilova, Y. The water sector expenditures in Bulgaria until 2015 – trends and challenges. Vodno delo magazine, 1-2, 2010. ISSN 02045745
11. Velkova, D., Burdarska, G., Kirilova, Y., Affordability of water services and good practices for water assistance. Vodno delo magazine, 5-6, 2011. ISSN 02045745
12. Kirilova, Y. Chapter 4: "Disparities in the investment capacity of territorial units - situation (2004-2006), trends (2001-2006) and policies", pp. 156-197 – in Yankova, N., Ivanov, S., Shopov, G., Kirilova, Y., Chkorev, N. Territorial disparities in Bulgaria – trends, factors and policies. BAS Publishing House "Prof. Marin Drinov". 2010, ISBN 978-954-322-381-72
13. Kirilova, Y. Disparities in the investment capacity of territorial units – status and dynamics, Economic Studies Journal, 1/2008 г. ISSN: 02053292; pp.85-102
14. Kirilova, Y. Chapter 4: Disparities in the investment capacity of territorial units – status and dynamics, pp.71-94 in Yankova, N., Ivanov, S., Shopov, G., Hristoskov, J., Kirilova, Y., Chkorev, N. Socio-economic disparities among the municipalities in Bulgaria. Roll Company, Sofia, 2003. ISBN 954-90138-2-8

ANNEX 2: Research projects and tasks outside the ERI-BAS Research Programme (selected)

1. Integrated Project „Implementation of Sustainable Urban Mobility Plans for Transition into Climate Neutral and Resilient Society“, implemented with the financial support of the EU LIFE Programme, 12/2023-06/2030
2. Increasing the capacity of the municipalities of Rudozem, Madan and Devin to reduce GHG emission and to adapt to climate change, EEA Financial Mechanism 2014-2021 (2023-2024)
3. Member of the Stakeholder Working Group within the redefined project No. 1 BGENVIRONMENT-1.001-0001-C01 Valuation and integration of ecosystem services", financed under the Programme "Environmental Protection and Climate Change" of the Financial Mechanism of the European Economic Area 2014-2021, established by Order RD-867 of 30.10.2023 of the Minister of Environment and Water
4. Supporting the reform of the corporate governance of state-owned enterprises: monitoring, evaluations, recommendations, financed by the Operational Programme "Good Governance 2014-2021", 2022-2023
5. Financial instrument for transition to clean energy FLAG-FICET PROJECT, implemented with the financial support of the EU LIFE Programme (2022-2025)
6. Project “Bulgaria’s Water Strategies for Transition to a Climate Neutral and Resilient Society“, implemented with the financial support of the EU LIFE Programme (2022-2025)
7. Project “LIFE Circular Economy for Sustainable Future – Bulgarian Civil Society for the European Green Deal”, implemented with the financial support of the EU LIFE Programme (2021-2023)
8. Consultant of NSORB Active for the development of business plans for projects for the construction and modernization of cultural infrastructure and the preservation and conservation of the cultural and historical heritage, financed under PO 1 and PO 6 of the OPRR 2014-2020 and for the development of Plans for integrated development of municipalities, 2019-

2022

9. Project „Assessing the potential to use financial instruments to finance rural infrastructure in EU countries, European Investment Bank under contract with AETS-France (2020-2021)
10. Integrated Project “Bulgarian Municipalities Working Together to Improve Air Quality”, implemented with the financial support of the EU LIFE Programme (2018-2024)
11. Project "Development of a National Waste Management Plan in the Republic of Bulgaria for the period 2021-2028", financed by the Ministry of Environment and Water, 2020
12. Consultant of the European Investment Bank on the Project "Technical assistance to improve the work of waste management services and create an effective tariff for waste management in Sofia Municipality", European Investment Advisory Hub, European Investment Bank, 2019-2020
13. Project “For effective, transparent and responsible corporate management of state-owned enterprises”, financed by the Operational Programme "Good Governance 2014-2020", 2018-2020
14. Project „FEMA: Mapping and assessment of fresh water and marine ecosystem services in Bulgaria, Programme BG03 Biodiversity and ecosystems, EEA Financial Mechanism 2009-2014 (2015-2017)
15. Elaboration of cost-benefit analysis for construction of waste management infrastructure in the municipalities Petrich, Montana, Razgrad, Berkovitsa and Dupnitsa, funded under the Operational Programme “Environment 2014-2020” (2017-2018)
16. Update of the economic analysis of water use in compliance with the requirements of the Water Framework Directive for the River Basin Management Plans for 2009-2015 and 2016-2021, funded by the Ministry of Environment and Water
17. Assessment of cost recovery for water services. Elaboration of an approach for calculation of resource costs and environmental costs for the purposes of the assessment of cost recovery, funded by the Ministry of Environment and Water (2014-2015)
18. Elaboration of a draft Programme of Measures for Flood Risk Management for the East Aegean River Basin District, funded by East Aegean River Basin Directorate (2016)
19. Development of a socio-economic analysis for the needs of the Operational Programme "Regional Development" for the period 2014-2020, financed by the Ministry of Regional Development and Public Works, 2011-2015
20. Development of municipal waste management programs for the municipalities of Montana, Berkovitsa, Krichim, Petrich, Sandanski, Sliven, Vratsa, Velingrad, Sapareva Banya, Silistra, Rudozem, Yambol, Kaynardzha, Pomorie, Chiprovtsi, 2014-2020
21. Determining the objectives, priorities and programme of measures for flood risk management for the West Aegean River Basin District on the basis of the results from PFRM and in compliance with the objectives and priorities of the RBMP, funded by the West Aegean River Basin Directorate (2015)
22. Elaboration of a National Catalogue of Measures and National Priorities for Flood Risk Management, funded by Black Sea River Basin Directorate (2014)
23. Preparation of a National Strategy and Action Plan for Management and Development of the Water Sector and of legislative changes, financed by the Ministry of Environment and Water (2010-2013)
24. Project "Update of the economic analysis of water use for the needs of the River Basin Management Plans of the Danube, West Aegean, East Aegean

and Black Sea River basin management districts", financed by the Ministry of Environment and Water, 2009-2010

25. Technical assistance for feasibility study for sustainable long-term use of thermal mineral water from the hydrothermal systems in the basin of Struma/Strimon, PHARE Programme (2007-2009)
26. Energy Tariff Adjustment Social Impact. Financed by the World Bank (2002)
27. Citizen's Rating of Local Responsiveness, Effectiveness and Accountability, Evaluation of the Local Government Initiative program, financed by USAID (2002, 2001, 2000, 1999, 1998)

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