

PERSONAL INFORMATION



Sabev, Dimitar Zhelyazkov

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Sex Male | Date of birth 02/09/1976 | Nationality Bulgarian

WORK EXPERIENCE

Since 2021

Chief Assistant Professor

ECONOMIC RESEARCH INSTITUTE AT THE BULGARIAN ACADEMY OF SCIENCES

Department "Regional and Sector Economics". Research topics: **Economic Sectors and Demographic Trends in the Mountain Regions of Bulgaria; Bulgarian Coal Regions in Transition.**

Sector: Research

2020 – 2023

Lecturer

VUZF UNIVERSITY - SOFIA

Lecturer in the Higher School for Insurance and Finance, Sofia (VUZF University), teaching the disciplines of Strategic Marketing, Principles of Marketing and Macro Marketing in the Bachelor program – in English and Bulgarian.

Sector: Higher Education

Since 2015

Economist / Policy Analyst

Free-lance. Independent economist with extensive research experience. Economy expert in research projects funded by EU institutions and environmental NGOs. Studies of the global impacts of the EU financial and industrial policies, and of sustainable regional development. Relevant working experience provided below.

National coordinator of the EU project "Tax Justice Together" between 2015 and 2017 (With Friends of the Earth – Bulgaria). The project was funded by the DEAR Programme of the European Commission and involved 24 partner organizations from 18 countries. Included: (i) investigations of tax avoidance practices in Bulgaria; (ii) joint research of six organizations from Central and Eastern Europe. Available at <http://eurodad.org/files/pdf/58d39b90e6546.pdf>

Columnist for different Bulgarian business editions: Ikonomicheski Jivot (ikj.bg), Manager monthly, Sega daily, Business Week Bulgaria, etc.

Sector NGOs / Research

2012 – 2015

Journalist and Economic Editor

TEMA Weekly Magazine – Sofia, Bulgaria

Award-winning economic journalist. Focus on macroeconomics, international trade, industrial policy, sustainable development. Investigative journalism.

Business or sector Journalism / Economics

2010 – 2012 **Senior Editor**

Darik Finance, Bulgaria

Among the covered topics: (i) Fiscal and debt policy; (ii) International financial markets; (iii) Financial investigations.

Business or sector Private media

2009 – 2010 **Public Relations Executive**

Bulgarian Chamber of Commerce and Industry – Sofia, Bulgaria
Monitoring of industrial and public attitudes and expectations

2006 – 2009 **Senior Editor**

Web Media Group
International and domestic financial markets

Business or sector Private Media

EDUCATION AND TRAINING

2017 – 2020 **Educational and scientific degree “Doctor”**

University of National and World Economy, Sofia – Bulgaria
Department: “Marketing and Strategic Planning”

Doctoral thesis: “Consumption, Economic Growth, and the Future of Marketing”.

1995 – 2001 **Bachelor and Master Degree**

University of Economics – Varna, Bulgaria

Majors in “Marketing and Management” and “Business Management”

SCIENTIFIC INTERESTS

- Ecological economics
- Post-growth
- Consumer behaviour
- Regional development and planning
- Mountain economy

PERSONAL SKILLS

Mother tongue(s) **Bulgarian**

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
German	C1	C1	C1	C1	C1
Russian	C2	C2	C2	C2	C2

Spanish	A1	A1	A1	A1	A1
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International experience Considerable international experience, having worked with organizations and persons across Europe and beyond, applying different managerial approaches of international partnerships. Solid experience in sorting and analysing of international data

Communication skills Strong communication skills acquired during 10+ years of professional reporting and journalism. Regular guest on the Bulgarian National Radio and different TV channels.

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem solving
Proficient user	Proficient user	Independent user	Proficient user	Proficient user

- Good command of MS Office suite (Word, Excel, PowerPoint)
- Good command of STATA
- Wordpress blogger

Awards

- “Radostina Konstantinova” Prize for investigative journalism (2017)
- “Samuel Frances” Award of the Society of Spanish-speaking journalists in Bulgaria for ethical journalism (2016)
- Two national awards “Financial web site of the year”, being senior editor of two different projects: DarikFinance.bg (2011) and Money.bg (2008)

Publications

Author of two printed books on ecological economics:

- *Marketing, Consumption, and Economic Growth* (2021). Sofia: “Iztok-Zapad”. In Bulgarian. 302 pages.
- *The Earth Humiliated: An Eco-homic research* (2010). Sofia: “Demetra”. In Bulgarian. 199 pages.
- Personal web site for analytical journalism in Bulgarian (<https://bodil.bg>).
- Numerous publications in printed and online media.

Other experiences and competences

- *Freelance translator and editor* of economic and business literature. Selected translations: Daron Acemoglu and Simon Johnson, *Power and Progress* (2023); Branko Milanovich, *Capitalism, Alone* (2019); Jaques Peretti, *Done* (2018), Charles Epping, *The New World Economy* (2020), etc.
- Interdisciplinary approach, combining different fields of economic theory and analysis, ranging from economic anthropology, to accounting analysis, econometrics, and trend forecasting.
- Vast experience in using statistical tools, with particular focus on regression analysis (OLS, GLM, logistic regression, time series analysis). Able to design different sets of indicators for the studied problems.
- Attended a number of training courses, among which “Sustainable Marketing” – Munich, (2004) and “Business Journalism”, at Sofia University “St. Kliment Ohridski” (1997-2000)

SELECTED RESEARCH
PROJECTS

- “Accelerating Progress on Effective Tobacco Tax Policies in Low- and Middle – Income Countries”. (2022-2023). Lead scientific partner: Institute for Health Research and Policy, University of Illinois at Chicago. **Senior Researcher**.
- “Regional Demographic and Socio-Economic Analysis of Maritsa-East Coal Region in Bulgaria.” (2023). Funded by the Friedrich Ebert Foundation. **Coauthor** of the final report on a major EU coal region in transition, together with a demographer and a geographer.
- *Where Does the EU Money Go* (2020). Investigation of the issues surrounding the implementation of the Common Agricultural Policy in Central and Eastern Europe. Financed by the Greens/EFA Group in the European Parliament. **Author** of the Bulgarian chapter, p. 6-20. Available at <https://extranet.greens-efa.eu/public/media/file/1/6769>
- “Impact analysis of the review of tobacco excise duty rules” (2021). **National consultant** for Bulgaria. A project of *Economisti Associati*, Italy, contracted by DG TAXUD.
- “*Coastal Ecosystems and Their Services* (2016). Impact study of degradation and fragmentation of Black Sea coastal ecosystems on tourism, leisure and recreation activities and their relations to climate change adaptation”, funded under the SPECIES project – partnership of Balkani Wildlife Society, BlueLink Foundation, and GRID Arendal. **Author** of “Monetary Assessment of the Black Sea coastal ecosystem services” (Part 6 of the Impact Study).
- “*Feasibility Study for Trans – Border Biosphere Reserve Osogovo*” (2015). Project partnership of Bulgarian Biodiversity Foundation and the Faculty of Agricultural Sciences and Food, University St. Cyril and Methodius – Skopje, FYROM. Funded by IPA. **Economic expert – author** of the final “Economy Study” analysing social and economic data of 16 municipalities.
- “*Development Models for Bulgarian Mountain Regions. Socioeconomic survey*” (2015). With Balkani Wildlife Society, funded by Bulgarian – Swiss Cooperation Programme. **Field and desk research** of six Bulgarian mountainous municipalities.
- “*Research and Restoration of the Essential Filters of the Sea – REEFS*” (2015). A pilot project of five international partners funded by the Joint Operational Programme “Black Sea Basin 2007-2013”. **Author** of a methodology for evaluating the economic performance of artificial reefs in the Black Sea. Additional study of the global market potential of the Black Sea aquaculture.
- “*Social Economy of the Rhodope Mountain Mining Industry*” (2014). Research project funded by “Friedrich Ebert Foundation – Bulgaria”. Field research and printed report on the history, current state and perspectives of the ore mining in a remote region with high biodiversity and complex social structure.
- “*Research and defining of indicators for the monitoring system of the sustainable economic performance in Strandja Mountain*” (2012). With Bulgarian Biodiversity Foundation, funded by the EEA Financial Mechanism. **Design of a new composite index** for regional sustainable development.
- “*Economic potential of the natural resources of Beglika Estate, Rhodope Mountain*” (2010). With Bikearea Foundation, funded by the EEA Financial Mechanism. **Assessment of the possible implementation of multifunctional forest management system** in a public forest and hunting estate in Bulgaria.